



Education & Professional Development 2012 at a Glance

www.AFPwashington.org

Seattle Leadership Lunch Series

McCormick & Schmick's Harborside @ South Lake Union | 11:30am to 1:30pm

A Culture of Philanthropy: How to Build It and Keep It Alive

Thursday, January 12, 2012

Planned Giving In A Nutshell: Information for Smart Organizational Decision-making

Thursday, March 8, 2012

Courtyard Seattle Downtown/Lake Union | 11:30am to 1:30pm

Taking It Up A Notch: Working With the Board to Strengthen Major Giving

Thursday, October 11, 2012

**All Programs:
Earn 1.5 CE
credits while
expanding your
network and
gaining new skills**

Eastside Power Breakfast Series

McCormick & Schmick's @ Lincoln Square | 7:30am to 9:30am

(Re)Building the Devo Shop: Effective Strategies for Recruiting and Retaining a Dynamic Fundraising Team

Wednesday, February 8, 2012

HotTips: What Fundraisers Can Learn from Successful Business Leaders & Entrepreneurs

Wednesday, May 9, 2012

OMG! LMAO! Appropriate Communications in the Era of Social Networking

Wednesday, July 11, 2012

NEW! Bellingham's Igniting Philanthropy Luncheon Speaker Series

Windows on the Bay | 11:30am to 1:30pm

Breathing New Life into Your Annual Campaign

With Scott Garrepy, Chief Development Officer, SightLife, Seattle, WA

Thursday, January 26, 2012

Building a Board of Champions: Raising More Money by Leaps and Bounds

With Ray Li, Director of Strategic Initiatives, Neighborhood House, Seattle, WA

Thursday, February 16, 2012

Major Gifts: Making "Asks" That Change Lives

With Sonya Campion, Campion Foundation

Thursday, March 15, 2012

Planned Giving: Helping Donors Make Their Mark

Betty Krejci, Director of Development, LifeWorks NW, Portland, OR

Thursday, May 17, 2012

Watch Your Inbox for Registration Information & Pricing Specials!